

Did you know our studies can make
hard cash for you?
You didn't? Well, that's a pity...



Preliminary studies

Process fluids & Industrial effluents

What's nice about preliminary studies is, well, they're preliminary... before the investment!

Making the **right decision** when there's so much at stake means getting off to a good start - with a **Preliminary study**. This phase may even be an goal in its own right.

Drawing on extensive know-how of processes and a wide-ranging view of industrial activities, ECA offers you **relevant comparative analyses**. These studies are all the more **objective** since ECA is not the "owner" but the **advocate** and/or the **integrator**

We delve into **essential questions** for your project that go well beyond simple "tube designing":

We ask:

- What are the features and specific operating conditions of your production unit ?
- What statutory, economic, technical and environmental pressures do you have to work under ?
- What medium or long term strategic decisions have been taken for your plant ?
- Is it really a good idea to go ahead with the installation or are there other more rational solutions?
- What needs to be done, what are the main guidelines; how much will these solutions cost ?
- Are you entitled to any financial help?....

Once we've carried out our study you will have an **objective realistic roundup** based on **extensive** technical and commercial **comparisons** of feasible solutions. Plus a medium or long term **simulated** production model for the management and characterization of industrial effluents.

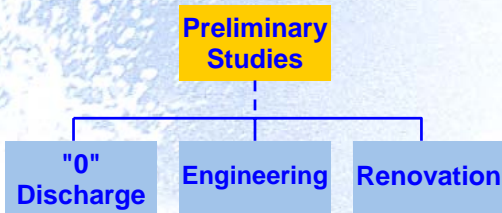
Then, and not before, you'll be able to make a **reasoned, factual, risk-free choice**.

ECA can also be of invaluable help to you in **negotiations with statutory & financial authorities**.

Helping you decide on a solution means we're committed to producing a result...

Surprising? Not really, but it's so nice to know.

www.eca-europe.com



Over 10 years working for industry has given us considerable hands-on experience "going with the flow". As a specialist in process fluids and industrial effluents, ECA has always been an open-minded responsive listener.

Each project is unique - that's why ECA will study, design and implement your industrial project giving weight to the human-contact aspect, the quality and durability of equipment, while taking into account technical, economic and statutory requirements.



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Because your industrial project is unique